

Our approach to Partnerships

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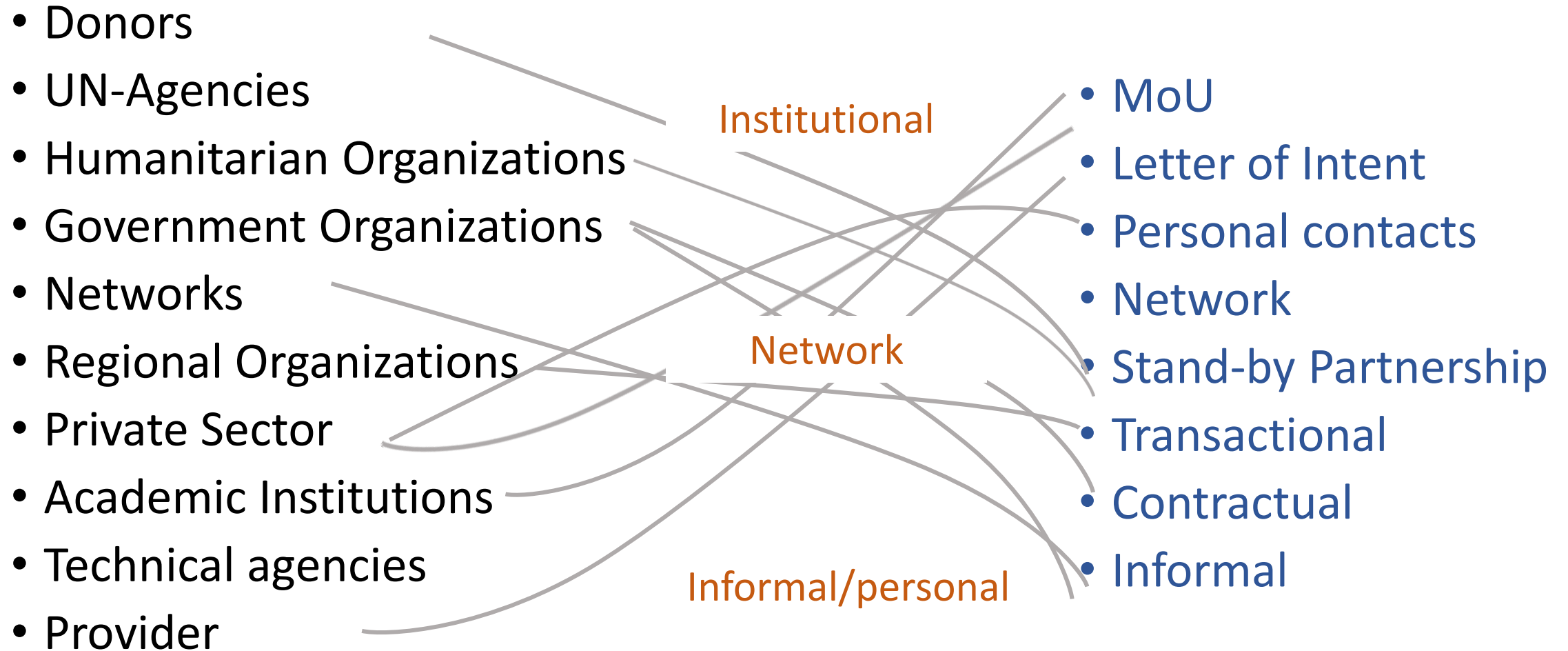
Types of Partnerships

- Political
- Strategic
- “Tactical”
- Operational
- Technical
- Stand-by Partnerships
- Capacity building
- Knowledge



Clear purpose

Partners and relationships



Management of the Partnerships

Win – Win

- Based mutual respect
- Complementarity
- Activation/deactivation
- Partners of partners
- Look for new opportunities

Bit be aware of

- Expectations
- Principles
- Maintenance
- Transition
- Close if no longer relevant/needed

Direct relationship
Network
Contractual



Leading Edge Programme

Humanitarian Networks and Partnerships Week
5 - 9 February 2018



Network of Networks